# AMERILIFE® NATIONAL KICKOFF CONFERENCE 2023





#### Welcome

Scott Wheeler, TruChoice Financial Group





## TruPath YOUR Journey. YOUR Way.

Industry-Leading Practice Management Events







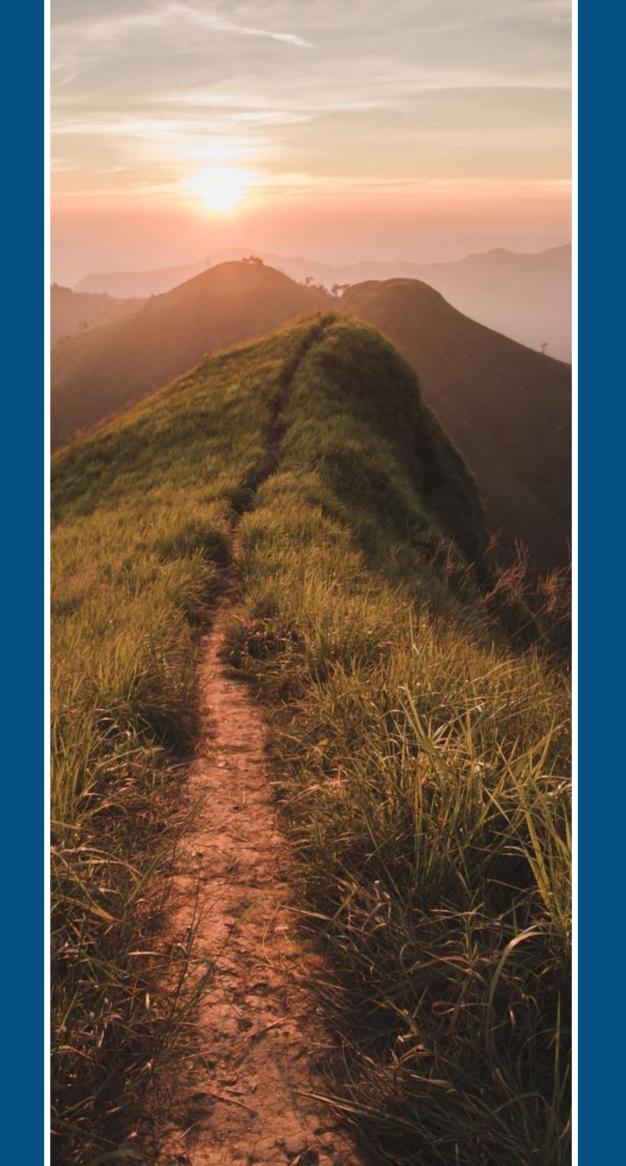




#### TruPath

YOUR Journey. YOUR Way.

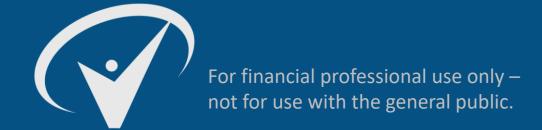
Peer-to-Peer Collaboration





#### TRUWOMEN





#### TruPath

YOUR Journey. YOUR Way.

Expansive Product Options





















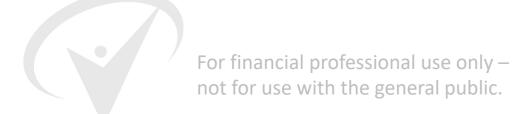








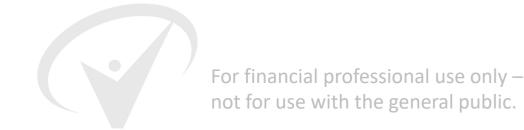




### Marketing that MATTERS

Branding & Advertising Opportunities



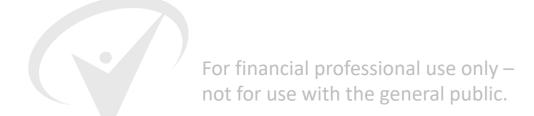














Marketing that MATTERS

**Prospecting & Lead Generation Solutions** 





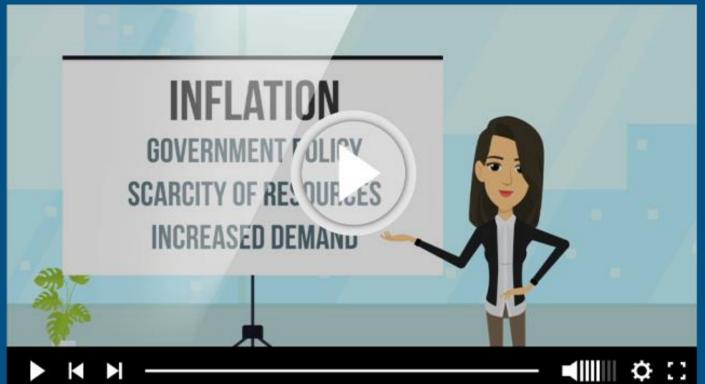
smartasset<sup>™</sup>

Socialeads

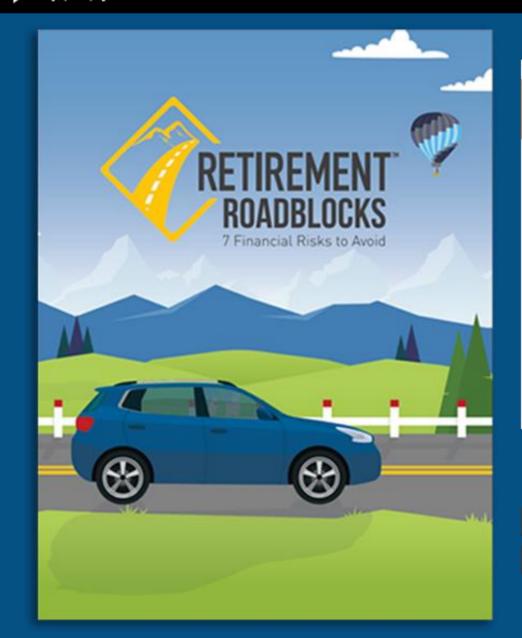
EIGHT DIGIT MEDIA

Marketing that MATTERS

Customizable
Consumer Platforms







#### WITHDRAWAL RATE RISK

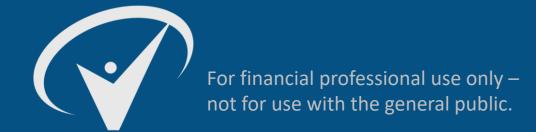
#### SAY GOODBYE TO THE 4% RULE?

		20% Equities/ 80% Bonds	40% Equities/ 60% Bonds	60% Equities/ 40% Bonds	80% Equities/ 20% Bonds
1 PROBABILITY OF SUCCESS*	99%	2.2%	2.1%	1.9%	1.4%
	98%	2.7%	2.8%	2.7%	2.6%
	80%	3.0%	3.2%	3.2%	3.2%
	50%	3.4%	3.9%	4.3%	4.6%

\*Assuming a 30-year retirement

Morning Star Investment Management - Low Band Yields and Safe Portfolio Withdrawal Rates, January 201

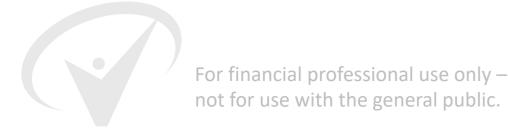




## INNOVATIVE Tools & Resources

- √ 24/7 Online Portal
- **✓** Illustrative Financial Calculators
- ✓ Cutting-Edge Sales Concepts

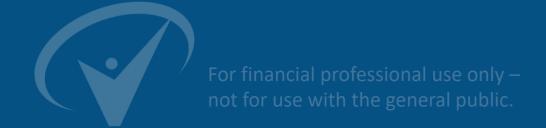




### TruSupport

An entire team dedicated to one purpose: YOU







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